

All Members			
Category	Client	Benchmark	% Var
Members	471	471	0.0%
Total Spend	\$1,720,738	\$2,158,465	(20.3%) ✓
PMPM	\$305	\$382	(20.3%) ✓
PEPY	\$3,655	\$4,586	(20.3%) ✓
PEPM	\$462	\$592	(22.0%) ✓
PEPY	\$5,539	\$7,101	(22.0%) ✓

High Cost Members (\$25,000+)			
Category	Client	Benchmark	% Var
Members	12.0	16.8	(28.6%) ✓
Total Spend	\$680,759	\$1,144,725	(40.5%) ✓
PMPM	\$121	\$216	(44.2%) ✓
PMPY	\$1,446	\$2,591	(44.2%) ✓
% Of Members	2.5%	3.6%	(28.7%) ✓
% Of Total Spend	39.6%	57.1%	(30.8%) ✓

Spend By Member and Range ¹			
Category	Members	Total Cost	Avg Cost
<\$1,000	277	\$79,854	\$288
\$1,000 - \$4,999	141	\$351,095	\$2,490
\$5,000 - \$9,999	31	\$239,377	\$7,722
\$10,000 - \$24,999	21	\$367,922	\$17,520
\$25,000+	12	\$680,759	\$56,730

Contract and Member Information			
Category	Client	Benchmark	% Var
Contracts	311	311	0.0%
Mbrs per Contract	1.52	1.57	(3.2%)
Males Average Age	31.6	37.0	(14.8%) ✓
Females Average Age	28.7	37.0	(22.5%) ✓
Group Average Age	30.6	37.0	(17.3%) ✓
Employee Average Age	35.4	43.7	(19.0%) ✓

Male Medical Costs ¹			
Category	Client	Benchmark	% Var
Males	324	241	34.7% ✗
Total Spend	\$1,083,484	\$1,016,538	6.6% ✗
PMPM	\$278	\$352	(20.8%) ✓
PMPY	\$3,341	\$4,218	(20.8%) ✓
% Of Members	68.9%	51.1%	34.7% ✗
% Of Total Spend	63.0%	47.1%	33.7% ✗

Female Medical Costs ¹			
Category	Client	Benchmark	% Var
Females	146	230	(36.4%) ✓
Total Spend	\$635,524	\$1,141,927	(44.3%) ✓
PMPM	\$362	\$405	(10.8%) ✓
PMPY	\$4,341	\$4,865	(10.8%) ✓
% Of Members	31.1%	48.9%	(36.4%) ✓
% Of Total Spend	37.0%	52.9%	(30.0%) ✓

Members by Age Bracket			
Category	Client	Benchmark	% Var
00 to 19	52	44	16.7% ⚠
20 to 39	194	83	133.9% ⚠
40 to 49	51	43	18.7% ⚠
50+	28	71	(60.4%) ⚠
00 to 19	46	43	7.7% ⚠
20 to 39	61	78	(22.0%) ⚠
40 to 49	24	41	(40.8%) ⚠
50+	15	68	(78.1%) ⚠

Share of Medical PMPM's by Tier ¹				
Category	Mbrs	Client	Benchmark	% Var
Emp Only	220	\$227.89	\$418.04	(45.5%) ✓
Emp & Sp	55	\$581.84	\$612.45	(5.0%)
Emp & Children	58	\$375.11	\$265.13	41.5% ✗
Family	138	\$279.01	\$301.74	(7.5%) ✓

Share of Medical PMPM's by Relationship ¹				
Category	Mbrs	Client	Benchmark	% Var
Subscriber	304	\$312.37	\$421.49	(25.9%) ✓
Spouse	62	\$597.50	\$537.39	11.2% ✗
Dependent	105	\$121.93	\$191.18	(36.2%) ✓

Hypertensive Members			
Category	Client	Benchmark	% Var
Members	35	80	(56.3%) ✓
Total Spend	\$190,569	\$620,526	(69.3%) ✓
Share of PMPM	\$34	\$117	(71.1%) ✓
Share of PMPY	\$405	\$1,401	(71.1%) ✓
% Of Members	7.4%	17.0%	(56.3%) ✓
% Of Total Spend	11.1%	28.7%	(61.5%) ✓

Core Chronic Impact			
Category	Client	Benchmark	% Var
Members	37	112	(67.0%) ✓
Total Spend	\$319,359	\$632,415	(49.5%) ✓
Share of PMPM	\$57	\$119	(52.5%) ✓
Share of PMPY	\$678	\$1,428	(52.5%) ✓
% Of Members	7.86%	23.79%	(67.0%) ✓
% Of Total Spend	18.56%	29.30%	(36.7%) ✓

Core Chronic Member Disbursement			
Category	Client	Benchmark	% Var
Diabetes	14	66	(78.8%) ✓
CHF	2	9	(77.8%) ✓
COPD	-	13	(100.0%) ✓
CAD	2	45	(95.6%) ✓
Asthma	22	26	(15.4%) ✓

¹ Excludes Capitation

Inpatient			
Category	Client	Benchmark	% Var
Admits	7	27	(74.4%) ✓
Total Spend	\$216,894	\$521,883	(58.4%) ✓
PMPM	\$38	\$92	(58.4%) ✓
ALOS	2.7	4.2	(35.6%) ✓
Cost Per Admit	\$30,985	\$19,328.82	60.3% ✗
Cost Per Day	\$11,415	\$4,588.03	148.8% ✗

Professional			
Category	Client	Benchmark	% Var
Services	5,963	6,242	(4.5%)
Total Spend	\$639,300	\$605,474	5.6% ✗
PMPM	\$113	\$107	6.0% ✗
Cost Per Service	\$107	\$97	11.0% ✗

Emergency Room			
Category	Client	Benchmark	% Var
Visits	97	99	(2.2%)
Total Spend	\$201,230	\$159,192	26.4% ✗
PMPM	\$36	\$28	26.4% ✗
Cost Per Visit	\$2,075	\$1,608	29.0% ✗
ER Divertible %	29.90%	35.46%	(15.7%) ✓
ER High Utilizers %	6.19%	6.06%	2.0%

Outpatient			
Category	Client	Benchmark	% Var
Visits	293	264	11.1% ✗
Total Spend	\$268,788	\$349,800	(23.2%) ✓
PMPM	\$48	\$62	(23.1%) ✓
Cost Per Visit	\$917	\$1,325	(30.7%) ✓

Capitation (Lab, DME, Chiropractic, HMO)			
Category	Client	Benchmark	% Var
Total Spend	\$1,730	\$24,026	(92.8%) ✓
PMPM	\$0.31	\$4.25	

Urgent Care			
Category	Client	Benchmark	% Var
Visits	118	177	(33.5%) ✓
Total Spend	\$12,003	\$24,780	(51.6%) ✓
PMPM	\$2.12	\$3.65	(41.7%) ✓
Cost Per Visit	\$102	\$140	(26.9%) ✓

Top 5 Facility Providers			
Providers	Client	% Of Ttl	PMPM
Mayo Clinic Hospital Rocheste...	\$ 122,358	7.1%	\$ 21.66
Hca Florida Memorial Hospital	\$ 45,790	2.7%	\$ 8.11
Methodist Hospital Of Sac	\$ 32,281	1.9%	\$ 5.71
Orange Coast Mem Med Ctr	\$ 31,422	1.8%	\$ 5.56
Orlando Health	\$ 21,551	1.3%	\$ 3.81

Top 5 Professional Providers			
Providers	Client	% Of Ttl	PMPM
Mayo Clinic	\$ 52,320	3.0%	\$ 9.26
Sutter Medical Foundation	\$ 22,024	1.3%	\$ 3.90
Feinfield Jeffrey K	\$ 15,475	0.9%	\$ 2.74
Sutter Bay Medical Foundation	\$ 11,001	0.6%	\$ 1.95
Degeysys, Catherine	\$ 7,640	0.4%	\$ 1.35

Top 5 Clinical Category Descriptions	
CCS Category	Current
012-Cancer Of Esophagus	\$184,657
205-Spondylosis; Intervertebral Disc Disord...	\$94,829
256-Medical Examination/Evaluation	\$61,915
012-Covid-19	\$58,711
126-Other Upper Respiratory Infections	\$36,085

Pharmacy			
Category	Client	Benchmark	% Var
Scripts	2,432	4,273	(43.1%) ✓
Total Spend	\$380,794	\$479,985	(20.7%) ✓
PMPM	\$67	\$85	(20.7%) ✓
Cost Per Rx	\$157	\$113	38.4% ✗
Generic Disp Rate	78.62%	88.21%	(10.9%) ✗
Spec Cost Per Rx	\$5,666	\$6,146	(7.8%) ✓
Spec % Of Rx Scripts	1.15%	0.76%	52.3% ✗
Spec % Of Rx Spend	41.66%	41.36%	0.7%
Spec % Of All Clms	9.22%	9.2%	0.2%

Top Specialty Drugs By Spend		
Drug Name	Scripts	Spend
Humira Pen	13	\$80,436
Xeljanz Xr	12	\$61,530
Vosevi	1	\$6,387
Humira Pen-Ps/Uv Starter	1	\$6,227
Otezla	1	\$4,063

Top Brand Drugs By Spend		
Drug Name	Scripts	Spend
Biktarvy Tab	25	\$83,969
Latuda Tab 40Mg	3	\$8,644
Eliquis Tab 5Mg	15	\$7,291
Trintellix Tab 20Mg	7	\$6,733
Advair Hfa Aer 230/21	12	\$5,753
Xarelto Tab 20Mg	5	\$5,561
Pfizer Vacc Inj Covid-19	141	\$5,386
Moderna Vac Inj Covid-19	99	\$3,626
Nuvaring Mis	8	\$3,507

Top Drugs By Utilization		
Drug Name	Scripts	Spend
Pfizer Vacc Inj Covid-19	141	\$5,386
Moderna Vac Inj Covid-19	99	\$3,626
Ventolin Hfa Aer	77	\$1,573
Norco Tab 5-325Mg	32	\$0
Neurontin Cap 300Mg	27	\$78
Zithromax Tab Z-Pak	27	\$138
Biktarvy Tab	25	\$83,969
Ibuprofen Tab 800Mg	25	\$95
Amphet/Dextr Tab 20Mg	24	\$444

At Risk PRG's (% of Population)			
Conditions	Client	Benchmark	% Var
AIDS/HIV	0.61%	0.45%	36.04% ✗

¹ Excludes Capitation

Network Savings			
Category	Utilization	Paid	Savings
Inpatient	100.0%	100.0%	39.2%
Outpatient	74.0%	99.3%	68.2%
Professional	94.9%	96.6%	54.1%
Emergency Room	91.1%	95.6%	60.8%
Total	94.0%	97.6%	57.6%

Value Based Provider Attribution	
Category	Members
Patient Centered Medical Home	12
Accountable Care Organization	14
Comprehensive Primary Care Program	1

Care Consulting Team Interactions			
Service Description (Members - Web Hits)	Members	Hits	% of Mbrs
Telephone	165	319	35.1%
IVR - Interactive Voice Response	93	143	19.8%
Medical Cost Estimator Tool	73	615	15.5%

Compliance			
Compliance Measure	Client	Benchmark	% Var
Breast Cancer Screening, 50-74 Years	0.0%	56.1%	0.0%
Cervical Cancer Screening, 21-64 Years	100.0%	57.2%	75.0% ✔
Colorectal Cancer Screening, 50-75 Years	0.0%	40.7%	0.0%
Adult Wellness 18+	28.8%	36.6%	(21.2%) ✘
Child Wellness	57.7%	66.2%	(12.9%) ✘
Potential Compliance Impacts			
Membership Churn Rate		33.5%	

Member Cost Share			
Category	Client	Benchmark	% Var
Total Spend	\$145,527	\$420,466	(65.4%)
Total PMPM	\$25.76	\$74.43	(65.4%)
Facility PMPM	\$8.18	\$20.37	(59.8%)
Prof PMPM	\$10.13	\$33.88	(70.1%)
ER PMPM	\$2.10	\$7.58	(72.3%)
RX PMPM	\$5.35	\$12.60	(57.5%)

Virtual Visits Top CCS Categories by Provider Type			
Telemedicine via Teladoc	Members	Services	Spend
657-Mood Disorders	3	21	\$1,785
650-Adjustment Disorders	1	10	\$850
651-Anxiety Disorders	3	7	\$552
000-All Other	30	34	\$1,682
Sub-Total Telemedicine via Teladoc	37	72	\$4,869

Telemedicine via all other Providers	Members	Services	Spend
651-Anxiety Disorders	17	73	\$9,672
657-Mood Disorders	15	86	\$9,375
652-Attention-Deficit Conduct And Disruptive ...	12	42	\$4,796
000-All Other	128	173	\$20,692
Sub-Total Telemedicine via all other Providers	172	374	\$44,534
Grand Total Virtual Visits	209	446	\$49,403

¹ Excludes Capitation