



From: Leah Bohannon for Luke O'Steen (Agent)

Date: August 23, 2022

Re: **O'Steen Automotive Group**  
**Bid Request: Health Insurance**  
**Renewal Date: 10/01/2022**

Please provide a Group Health quote for our long time client, O'Steen Automotive Group, a local Volvo dealership here in Jacksonville and South Georgia for over 25 years.

All necessary information is provided. Please read this request in its entirety. Should you need further information, questions or if you don't receive all materials below, please contact me immediately.

If you receive this information in error, please forward to the appropriate person and contact me. Please quote the following plan design(s); please also quote any packages you feel may deliver a better value for our client.

- Information Attached: Census  
Benefit Summary(s)

- Background

Full-Time: 35 hours per week

Eligibility: 1<sup>st</sup> of the month following 60 days

Contribution:  
Employer pays 50% of employee  
Employer pays 0% of dependent

## PLAN ANALYSTS

1 Independent Drive, Suite 3125 • Jacksonville, FL 32202 • (904) 354-8989 • FAX (904) 830-4862  
• EXCELLENCE IN EMPLOYEE BENEFITS •

**CURRENT CARRIER: AETNA**

**CURRENT BENEFITS:**

Refer to attached plan summaries

**CURRENT/ RENEWAL RATES:**

FL AWH Bapt/STV OAEPO 7200 100% INT

Tier	Current	Renewal
EE (9)	300.60	331.63
ES (2)	714.92	788.73
EC (1)	552.75	609.81
EF (2)	937.40	1,034.17

FL AWH Bapt/STV OAEPO 40000 70% INT

Tier	Current	Renewal
EE (15)	386.92	425.93
ES (1)	920.85	1,013.70
EC (0)	711.91	783.69
EF (0)	1,207.15	1,328.87

FL OAEPO 5000 100%

Tier	Current	Renewal
EE (5)	494.59	537.54
ES (1)	1,178.22	1,280.53
EC (0)	910.49	989.55
EF (0)	1,544.05	1,678.13

FL OAEPO 500 80%

Tier	Current	Renewal
EE (5)	706.45	776.74
ES (3)	1,681.36	1,848.65
EC (0)	1,299.87	1,429.20
EF (0)	2,204.13	2,423.44

**PLAN ANALYSTS**

1 Independent Drive, Suite 3125 • Jacksonville, FL 32202 • (904) 354-8989 • FAX (904) 830-4862  
• EXCELLENCE IN EMPLOYEE BENEFITS •

Current Carrier: Aetna since 2019  
Prior Carrier: Florida Blue since 2017

Renewal Date: 10/01/2022

**Provide Quotes By:** **ASAP**

Commission: Flat 5%

In the interest of time and keeping *your* work to a minimum, we welcome your informal proposals via email. Also call if you wish to discuss your competitiveness on this case. If you should have any questions regarding this case, please call our office at (904) 354-8989, x 333.

## PLAN ANALYSTS

1 Independent Drive, Suite 3125 • Jacksonville, FL 32202 • (904) 354-8989 • FAX (904) 830-4862  
• EXCELLENCE IN EMPLOYEE BENEFITS •