



From: Lisa Girgis for Larry Lee III (agent)

Date: June 14, 2017

Re: **Huckins Yacht Corporation**  
Bid Request: **Medical, Dental**  
Renewal Date: **September 1, 2017**  
Due Date: **July 10, 2017**

Please provide a Group Health and/or Dental quote for our long time client, **Huckins Yacht Corporation** located at 3482 Lakeshore Blvd., Jacksonville, FL 32210. Huckins has been established for over 85 years and creates customized yachts.

All necessary information is provided. Please read this request in its entirety.

Should you need further information, questions or if you don't receive all materials below, please contact me immediately.

If you receive this information in error, please forward to the appropriate person and contact me. Please quote the following plan design(s); please **also quote HRA, HSA plans as well as packages** you feel may deliver a better value for our client.

- Information Attached: Census  
Benefit Summary(s) – PDF format  
No claims avail due to case size
- Background
- Full-Time: 30 hours per week
- Eligibility: 1<sup>st</sup> of the month following 60 days
- Contribution:  
Employer pays 99% of employee only (Low Plan)  
Employer pays 0% of dependent

## PLAN ANALYSTS

4811 Beach Blvd., Ste 433 ● Jacksonville, FL 32207 ● (904) 354-8989 ● FAX (904) 830-4862  
● EXCELLENCE IN EMPLOYEE BENEFITS ●

**CURRENT BENEFITS:**

Refer to enclosed benefit summaries

**MEDICAL CURRENT/ RENEWAL RATES:**

<b>Tier</b>	<b>HNOnly 12-3000A-50</b>	<b>HNOnly 12-10k-100</b>
EE	\$485 / Not Yet Avail	\$325 / Not Yet Avail
ES	\$1,066	\$716
EC	\$921	\$618
FAM	\$1,502	\$1,008

**DENTAL CURRENT/ RENEWAL RATES:**

<b>Tier</b>	<b>High PPO</b>	<b>Low PPO</b>
EE	\$34.36 / \$35.72	\$21.36 / \$22.20
ES	\$74.64 / \$77.60	\$50.96 / \$53.00
EC	\$93.60 / \$97.32	\$58.08 / \$60.40
FAM	\$111.39 / \$115.80	\$87.68 / \$91.20

Carrier History: Health: Aetna since 2013  
Dental: Standard since 2012

Provide Quotes By: 7/10/2017

Commission: Standard 5% medical and 10% dental

In the interest of time and keeping *your* work to a minimum, we welcome your informal proposals via email. Also call if you wish to discuss your competitiveness on this case or should have any questions. (904) 354-8989, ext. 333.

**PLAN ANALYSTS**