



LAURENCE F. LEE, III

From: Catherine Smith for Larry Lee (agent)

Date: November 4, 2016

Re: **FLORIDA ROCK PROPERTIES (Situs in Sparks, Maryland 21152)**
Bid Request: Health, Dental & Vision
Effective Date: 1/1/17

Please immediately complete and return by fax or email, the attached **“Confirmation of Receipt.”**

Please provide a Group Health quote for our long time client, FLORIDA ROCK PROPERTIES. This group previously was self-insured together with another commonly owned company, but separated their benefits 1/1/15. The company was formed in 1986, and the SIC code is 6531.

All necessary information is provided. Please read this request in its entirety. Should you need further information, questions or if you don’t receive all materials below, please contact me immediately.

If you receive this information in error, please forward to the appropriate person and contact me. Please quote plans to their current plans. Health - this group is interested in seeing lower deductibles/out-of-pocket maximums. Dental & Vision - please quote similar plans to current.

- Information Attached:
 - Census
 - Benefit Summary(s) – PDF format
 - Rate Sheets – premiums are individually rated
- ATNE: 16
- Eligibility: First of the month following 30 days; 30 hours/week
- ER Contribution:
 - 100% EE Only, 50% Dependents, low plan (**Health**)
 - 50% EE Only, 60% Dependents, low plan (**Dental**)
 - 0% (**Vision**)
- Effective Date: 1/1/17
- Provide Quotes By: 10/28/16**

Medical Rates – Age Banded; See renewal attached.

Dental Rates

High Plan - MAC	Current Rate	Renewal Rate
Employee	\$36.81	PENDING
Employee + Spouse	\$83.66	PENDING
Employee + Child(ren)	\$70.76	PENDING
Family	\$119.04	PENDING

Low Plan- UCR	Current Rate	Renewal Rate
Employee	\$28.52	PENDING
Employee + Spouse	\$64.74	PENDING
Employee + Child(ren)	\$54.84	PENDING
Family	\$92.17	PENDING

Vision Rates

	Current Rate	Renewal Rate
Employee	\$5.52	Rate Guarantee
Employee + Spouse	\$11.04	Rate Guarantee
Employee + Child(ren)	\$10.49	Rate Guarantee
Family	\$16.49	Rate Guarantee

In the interest of time and keeping *your* work to a minimum, we welcome your informal proposals via email. Also call if you wish to discuss your competitiveness on this case. If you should have any questions regarding this case, please call our office at (904) 354-8989.

PLAN ANALYSTS

1 Independent Drive, Suite 3125 • Jacksonville, FL 32202 • (904) 354-8989 • FAX (904) 830-4862
• EXCELLENCE IN EMPLOYEE BENEFITS •

FLORIDA ROCK PROPERTIES
Bid Request

Confirmation of Receipt

_____ Page(s) Including this page.

To: Lisa Girgis
Email: lgirgis@plananalysts.com
Co/Dept: Plan Analysts, Inc.
Re: **FLORIDA ROCK PROPERTIES Bid Request**

I. Please initial all applicable boxes below and return by email/fax **immediately**.

1. I have received the request for proposal for FLORIDA ROCK PROPERTIES
2. I intend to issue a proposal to: Plan Analysts, Inc.
 To someone other than Plan Analyst

Who: _____

3. I do **NOT** intend to issue a proposal.
Reason: _____

II. I Do / Do Not agree to keep the information contained in this package CONFIDENTIAL. My company will not disclose this information or FLORIDA ROCK PROPERTIES and/or its subsidiaries.

Name: _____

Signature: _____

Company: _____ Date: _____

III. This Information came to me in error.

It will **not** be forwarded. It will be destroyed.

It will be **forwarded** to the party below to respond to this RFP:

Name: _____

Phone: _____ Fax: _____

E-mail: _____ Dept: _____

PLAN ANALYSTS