



LAURENCE F. LEE, III

From: Catherine Smith for Larry Lee

Date: January 26, 2015

Re: **Folio Publishing, Inc.**  
**Bid Request: Health, Dental, Basic Life/AD&D, Voluntary STD,**  
**Voluntary LTD**  
**REVISED Renewal Date: April 1, 2015**

Please immediately complete and return by fax or email, the attached **“Confirmation of Receipt.”**

Please provide a Group Dental, Basic Life/AD&D, Voluntary STD, and Voluntary LTD quote for our long time client, Folio Publishing, Inc. Folio is northeast Florida’s news and opinion magazine located at 9456 Philips Hwy, Suite 11, Jacksonville, FL 32256.

All necessary information is provided. Please read this request in its entirety. Should you need further information, questions or if you don’t receive all materials below, please contact me immediately.

If you receive this information in error, please forward to the appropriate person and contact me. Please quote the plan design(s) using the following information:

- Information Attached: Census  
Benefit Summary(s) – PDF format
- Background Northeast Florida’s News & Opinion Magazine
- Full-Time: 30 hours per week (all other lines)
- Eligibility: 1<sup>st</sup> of the month following 60 days
- Contribution:  
Employer pays 25% of Employee Only on Dental  
100% of Basic Life/AD&D  
0% of Voluntary STD, Voluntary LTD

**CURRENT DENTAL BENEFITS:**

**DHMO**

Fee Schedule (**includes vision**, Vision Works)

ER contributes 25% toward EE only

<u>3 Tier</u>	<u>Current Rates</u>	<u>Renewal Rates</u>
EE:	\$10.24	\$10.85
EE + 1:	\$16.67	\$17.67
EE + 2 or more:	\$21.81	\$23.12

**CURRENT LIFE/DISABILITY BENEFITS:**

Basic Life/AD&D:

1 x BAE max \$150,000

ER contributes 100%

Voluntary STD:

Duration: 8/8/26

Percent of Salary: 60%

Weekly Max: \$500

ER Contrib: 50%

Voluntary LTD

Elimination Period: 180 days

Percent of Salary: 60%

Monthly Max: \$1,000

ER Contrib: 50%

	<u>Current Rates</u>	<u>Renewal Rates</u>
Basic Life:	\$0.300	\$0.405
Basic AD&D:	\$0.02	\$0.02
Voluntary STD Rate:	\$0.380	\$0.513
Voluntary LTD Rate:	\$0.240	\$0.324

Renewal Date: April 1, 2015

**Provide Quotes By: February 6, 2015**

Commission: Standard

In the interest of time and keeping *your* work to a minimum, we welcome your informal proposals via email. Also call if you wish to discuss your competitiveness on this case. If you should have any questions regarding this case, please call our office at (904) 354-8989.

**PLAN ANALYSTS**

**Confirmation of Receipt**

\_\_\_\_\_ Page(s) Including this page.

To: Catherine Smith  
Email: csmith@plananalysts.com  
Co/Dept: Plan Analysts, Inc.  
Re: **FOLIO PUBLISHING, INC. Bid Request**

**I.** Please initial all applicable boxes below and return by email/fax **immediately**.

1.  I have received the request for proposal for FOLIO PUBLISHING, INC.
2.  I intend to issue a proposal to:  Plan Analysts, Inc.  
 To someone other than Plan Analyst  
Who: \_\_\_\_\_
3.  I do **NOT** intend to issue a proposal.  
Reason: \_\_\_\_\_

**II.** I  Do /  Do Not agree to keep the information contained in this package CONFIDENTIAL. My company will not disclose this information or FOLIO PUBLISHING, INC. and/or its subsidiaries.

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Company: \_\_\_\_\_ Date: \_\_\_\_\_

**III.** This Information came to me in error.

- It will **not** be forwarded. It will be destroyed.
- It will be **forwarded** to the party below to respond to this RFP:

Name: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_ Dept: \_\_\_\_\_

**PLAN ANALYSTS**