



LAURENCE F. LEE, III

From: Whitney Johnson-Rule for Lynn Turner (agent)

Date: June 27, 2014

Re: **Dick Gore’s RV World**  
**Bid Request: Group Health**  
**Request Date: September 1, 2014**

Please immediately complete and return by fax, the attached **“Confirmation of Receipt.” (p.3)**

Please provide a Group Health quote for our long time client, **Dick Gore’s RV World**. They have been a leading local recreational vehicle dealer located in Jacksonville, FL (32218). They have two locations – Jacksonville, FL and Savannah, GA. This group renewed 7/1/14, but we are looking for an off-anniversary Captive quote.

All necessary information is provided. Please read this request in its entirety. Should you need further information, questions or if you don’t receive all materials below, please contact me immediately.

If you receive this information in error, please forward to the appropriate person and contact me.

- Information Attached: Census  
Benefit Summaries  
Claim Information

- Background

Full-Time: 40 hours per week

Eligibility: 1<sup>st</sup> of the month following 60 days (PT employees work <30 hrs per week and are NOT eligible)

Contribution:  
Employer pays 75% of employee  
Employer pays 0% of dependent

- Cont'd p. 2 -

**PLAN ANALYSTS**

**BENEFITS:**

See attached

**RATES (7/1/14):**

Low Plan: 0F6

Employee:	\$420.82
Employee & Spouse:	\$934.22
Employee & Child(ren):	\$765.89
Family:	\$1,291.92

Mid Plan: 5Q3 HSA

Employee:	\$443.93
Employee & Spouse:	\$985.52
Employee & Child(ren):	\$807.95
Family:	\$1,362.87

High Plan: 5Q1 HSA

Employee:	\$445.54
Employee & Spouse:	\$989.10
Employee & Child(ren):	\$810.88
Family:	\$1,367.81

Current Carrier: United HealthCare 07/01/13- Current  
Blue Cross Blue Shield 07/01/01 - 7/1/13

Current Renewal Date: July 1, 2014

Requested Effective Date: September 1, 2014

**Provide Quotes By: July 11, 2014**

Commission: Currently making \$14,000 on the case, would like to keep this level.

In the interest of time and keeping *your* work to a minimum, we welcome your informal proposals via email. Also call if you wish to discuss your competitiveness on this case. If you should have any questions regarding this case, please call our office at (904) 354-8989.

**PLAN ANALYSTS**

**Confirmation of Receipt**

\_\_\_\_\_ Page(s) Including this page.

To: Whitney Johnson-Rule  
Email: wjohnson-rule@plananalysts.com  
Co/Dept: Plan Analysts, Inc.  
Re: **Dick Gore's RV World – Group Health RFP**

**I.** Please initial all applicable boxes below and return via email **immediately**.

1.  I have received the request for proposal for **Dick Gore's RV World**
2.  I intend to issue a proposal to:  Plan Analysts, Inc.  
 To someone other than Plan Analyst

Who: \_\_\_\_\_

3.  I do **NOT** intend to issue a proposal.  
Reason: \_\_\_\_\_

**II.** I  Do /  Do Not agree to keep the information contained in this package **CONFIDENTIAL**. My company will not disclose this information or solicit **Dick Gore's RV World** and/or its subsidiaries.

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Company: \_\_\_\_\_ Date: \_\_\_\_\_

**III.** This Information came to me in error.

It will **not** be forwarded. It will be destroyed.

It will be **forwarded** to the party below to respond to this RFP:

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Dept: \_\_\_\_\_

**PLAN ANALYSTS**